

Local Association	2021 YTD # Sales	2020 YTD # Sales	21-20 YTD % Change	2021 YTD Avg Price	2020 YTD Avg Price	21-20 YTD % Change	2021 Dec Sales	2020 Dec Sales	21-20 % Change	2021 Dec Avg Price	2020 Dec Avg Price	21-20 % Change
Ann Arbor Area Board of REALTORS®	4,972	4,603	8.02%	\$377,460	\$341,030	10.68%	366	414	-11.59%	\$367,957	\$350,526	4.97%
Antrim Charlevoix Kalkaska Association of REALTORS®	707	720	-1.81%	\$374,196	\$356,241	5.04%	58	75	-22.67%	\$404,607	\$317,115	27.59%
Battle Creek Area Association of REALTORS®	2,271	1,935	17.36%	\$200,775	\$173,739	15.56%	212	216	-1.85%	\$210,003	\$189,538	10.80%
Bay County REALTOR® Association	1,331	1,243	7.08%	\$150,097	\$130,018	15.44%	135	116	16.38%	\$125,635	\$148,699	-15.51%
Branch County Association of REALTORS®	402	441	-8.84%	\$210,499	\$157,355	33.77%	30	36	-16.67%	\$215,715	\$163,748	31.74%
Central Michigan Association of REALTORS®	1,260	1,113	13.21%	\$163,636	\$153,346	6.71%	115	113	1.77%	\$172,074	\$164,256	4.76%
Clare-Gladwin Board of REALTORS®	621	602	3.16%	\$162,053	\$133,594	21.30%	80	97	-17.53%	\$177,367	\$137,071	0.00%
Detroit Board of REALTORS®	3,907	3,898	0.23%	\$106,129	\$85,800	23.69%	394	452	-12.83%	\$113,543	\$104,957	8.18%
Eastern U.P. Board of REALTORS®	749	709	5.64%	\$159,031	\$141,269	12.57%	52	55	-5.45%	\$134,803	\$147,039	-8.32%
Emmet Association of REALTORS®	878	981	-10.50%	\$528,956	\$459,242	15.18%	73	83	-12.05%	\$600,314	\$547,152	9.72%
Genesee County	5,531	5,203	6.30%	\$196,646	\$173,535	13.32%	538	554	-2.89%	\$196,869	\$181,234	8.63%
Grand Rapids Association of REALTORS®	11,121	11,538	-3.61%	\$294,004	\$261,912	12.25%	707	698	1.29%	\$299,574	\$270,299	10.83%
Greater Kalamazoo Association of REALTORS®	5,149	4,954	3.94%	\$257,687	\$224,942	14.56%	447	443	0.90%	\$265,980	\$234,720	13.32%
Greater Lansing Association of REALTORS®	7,067	6,858	3.05%	\$213,065	\$192,250	10.83%	593	636	-6.76%	\$209,366	\$195,536	7.07%
Greater Shiawassee Association of REALTORS®	326	335	-2.69%	\$150,051	\$140,939	6.47%	56	56	0.00%	\$165,851	\$142,652	16.26%
Greater Wayne County	13,532	13,189	2.60%	\$244,399	\$214,302	14.04%	1,194	1282	-6.86%	\$233,162	\$219,082	6.43%
Grosse Pointe	898	924	-2.81%	\$420,800	\$377,173	11.57%	80	79	1.27%	\$402,344	\$374,174	7.53%
Hillsdale County Board of REALTORS®	495	525	-5.71%	\$175,918	\$166,452	5.69%	38	44	-13.64%	\$214,125	\$152,108	40.77%
Huron County	127	137	-7.30%	\$178,825	\$164,703	8.57%	14	9	55.56%	\$190,514	\$140,100	35.98%
Jackson Area Association of REALTORS®	2,426	2,441	-0.61%	\$199,855	\$188,277	6.15%	208	248	-16.13%	\$187,514	\$199,308	-5.92%
Lapeer County	1,114	1,157	-3.72%	\$278,200	\$241,636	15.13%	83	120	-30.83%	\$292,714	\$239,104	22.42%
Lenawee County Association of REALTORS®	1,043	1,125	-7.29%	\$221,761	\$197,712	12.16%	113	147	-23.13%	\$190,660	\$179,553	6.19%
Livingston County	2,726	2,941	-7.31%	\$385,488	\$337,948	14.07%	199	231	-13.85%	\$378,103	\$347,635	8.76%
Oakland County	16,978	16,943	0.21%	\$393,700	\$342,965	14.79%	1,325	1648	-19.60%	\$385,077	\$353,110	9.05%
Macomb County	11,310	10,923	3.54%	\$264,406	\$230,734	14.59%	1,004	1115	-9.96%	\$258,038	\$233,570	10.48%
Mason-Oceana-Manistee Board of REALTORS®	1,226	1,331	-7.89%	\$245,158	\$207,534	18.13%	93	120	0.00%	\$224,503	\$206,908	8.50%
Midland Board of REALTORS®	1,222	1,254	-2.55%	\$223,160	\$191,036	16.82%	98	106	-7.55%	\$249,322	\$171,751	45.16%
Monroe Down River Association of REALTORS®	1,961	1,988	-1.36%	\$218,244	\$196,545	11.04%	173	183	-5.46%	\$210,577	\$190,944	10.28%
Montcalm County Association of REALTORS	797	837	-4.78%	\$205,826	\$178,239	15.48%	68	78	-12.82%	\$221,572	\$181,981	21.76%
Northeastern Michigan Board of REALTORS®	1,146	1,037	10.51%	\$168,236	\$138,699	21.30%	100	91	9.89%	\$175,291	\$138,414	26.64%
Saginaw Board of REALTORS®	2,573	2,275	13.10%	\$173,349	\$150,244	15.38%	245	274	-10.58%	\$170,816	\$156,924	8.85%
Sanilac County	440	430	2.33%	\$207,163	\$177,026	17.02%	32	27	18.52%	\$209,231	\$244,498	-14.42%
Southwestern Michigan Association of REALTORS®	3,669	3,819	-3.93%	\$324,501	\$303,193	7.03%	279	375	-25.60%	\$375,824	\$300,798	24.94%
St. Clair County	2,177	2,126	2.40%	\$241,001	\$212,537	13.39%	161	176	-8.52%	\$227,889	\$225,235	1.18%
St. JoDech County Association of REALTORS®	1,223	1,291	-5.27%	\$260,721	\$248,347	4.98%	85	60	41.67%	\$180,487	\$196,621	-8.21%
Aspire North Association of REALTORS®	3,110	3,341	-6.91%	\$416,868	\$355,545	17.25%	333	326	2.15%	\$414,620	\$380,368	9.01%
Tuscola County	422	371	13.75%	\$174,718	\$151,485	15.34%	28	42	-33.33%	\$182,029	\$161,002	13.06%
Upper Peninsula Association of REALTORS® *	3,630	3,218	12.80%	\$171,510	\$146,924	16.73%	289	284	1.76%	\$188,950	\$137,301	37.62%
Water Wonderland Board of REALTORS®	3,186	3,306	-3.63%	\$200,966	\$169,728	18.40%	295	296	-0.34%	\$185,647	\$183,147	1.37%
West Central Association of REALTORS®	1,832	1,898	-3.48%	\$190,471	\$169,430	12.42%	129	144	-10.42%	\$203,786	\$176,183	15.67%
West Michigan Lakeshore Association of REALTORS®	5,631	5,641	-0.18%	\$298,628	\$261,181	14.34%	505	507	-0.39%	\$299,747	\$268,763	11.53%
TOTALS	131,186	129,601	1.22%	\$244,589	\$215,727	13.38%	11,027	12,056	-8.54%	\$246,639	\$220,808	11.70%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula